## **Business Plan**



Overview	
Business plan for	
Date	
Services What does your business do? What products and/or services do you offer?	
Goals What are your short, medium, or long-term goals?	
Core values  Honesty? Quality finish? Fair pricing? What kind of experience do you want your customers to have?	
Business profile	
Business profile Structure	
Structure	
Structure  Date registered  Registration #	
Structure  Date registered  Registration #  Business contact details	
Structure  Date registered  Registration #	
Structure  Date registered  Registration #  Business contact details	
Structure  Date registered  Registration #  Business contact details  Contact name	
Structure  Date registered  Registration #  Business contact details  Contact name  Contact number	

## **Business Plan**

Online/social media			
Website	Yes	No	
Facebook	Yes	No	
Instagram	Yes	No	
LinkedIn	Yes	No	
YouTube	Yes	No	
TikTok	Yes	No	
Financials			
Initial analysis			
Cash flow forecast			
Handling debt			
What will people pay?			
<b>Current position</b>			
Confirm supplier agreements			
Skills, training and experience			
Mentors and business			
support			
Growth plan			

## **Business Plan**

Competition	
Competitive advantage	
Competitors	
Market position	
Marketing strategy	
What's the size of your market?	
Marketing strategy	
Customer loyalty and referrals	
Ticking the boxes	
Environmental concerns	
Legal restrictions/ requirements	
Health and safety	